



2022 Annual Report

EARTH in Numbers



397

students from
36 countries



81%

of students from Latin America
& the Caribbean, 18% from Africa
& 1% Others



90%

of our students receive
financial support



91

leaders of change
graduated in 2022



2,747

alumni from
52 countries



43

faculty members from 18
countries



In 2022, we gradually welcomed partners and visitors back to campus. The openness and warmth that are defining characteristics of the EARTH culture have also been essential in the development of an Academic Program grounded in collaboration, experiential learning and the exchange of knowledge and values. It feels so good to be able to live and share that openness and warmth fully once again.

2022 was also a year to reflect on the achievements of our 2018-2022 Strategic Plan and to chart the course for the University's future, through a year-long planning process involving the entire EARTH community as well as many trusted partners. As part of this process, we defined EARTH's desired contribution to the urgent challenges the world faces. We are calling this strategic aspiration our *EARTHShot*: **By 2050, EARTH and our partners will have empowered and prepared a global movement of leaders to achieve nature positive food production that improves producer livelihoods in developing regions.**

I wish to express my profound gratitude to our donors, friends, and strategic partners; to our Boards; our graduates; and our faculty, staff, and students. All of you are at the heart of what EARTH is, and it's only together that we can reach our EARTHShot 2050 and build the food systems that are needed for the future.

Arturo Condo - President, EARTH University

2022 Financial Summary Year Ended December 31

EARTH University

Careful stewardship of resources, together with growth in charitable gifts and commercial activities, are contributing to a healthy financial picture that enables us to fulfill our mission.

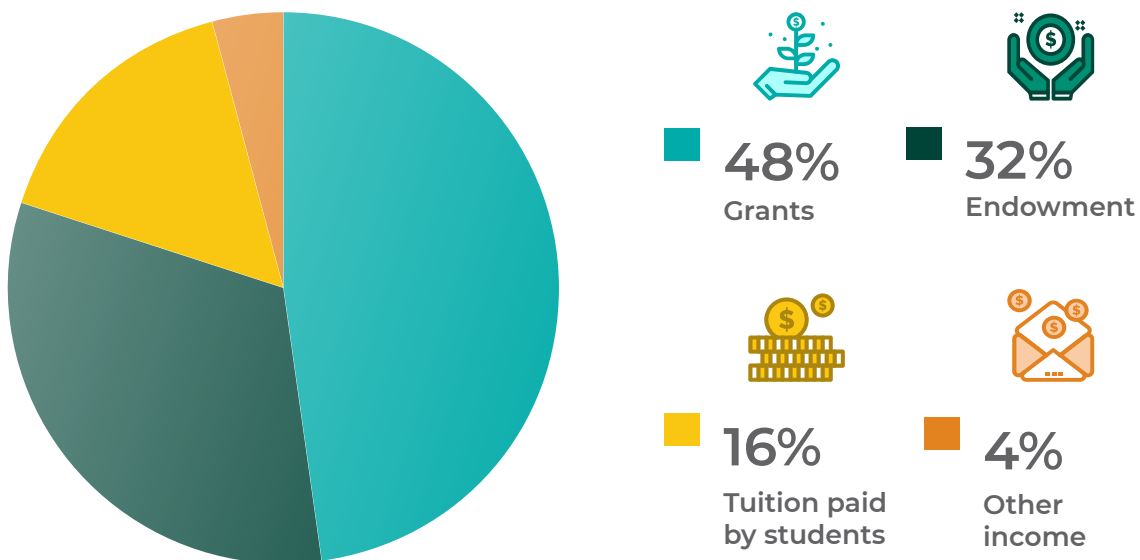
EXPENSES

Salaries and benefits for personnel	\$12,612,885
Operating expenses	\$6,799,458
Equipment	\$970,339
Contingencies	\$50,165
Total	\$20,432,847

SOURCES OF REVENUE

Grants	\$9,851,918
Tuition paid by students	\$3,180,294
Other income (commercial activities and other)	\$805,557
Endowment	\$6,595,079
Total	\$20,432,847

How our Budget is Funded



EARTH University Foundation

From its headquarters in Atlanta, Georgia, the EARTH University Foundation – a registered 501 (c)(3) public charity – provides vital funding for EARTH’s educational mission, programs and projects thanks to generous gifts from a global community of supporters.

Statement of Financial Position

ASSETS

Cash and cash equivalents	\$2,864,627
Pledge receivables, net	\$2,740,959
Endowment and other investments	\$68,873,417
Other assets	\$911,750
Total assets	\$75,390,753

LIABILITIES AND NET ASSETS

Liabilities	\$421,875
Net assets	\$74,968,878
Total liabilities and Net assets	\$75,390,753

Statement of Functional Expenses

EXPENSES

	Programs	Fundraising	Administrative	Total expenses
Scholarships	\$4,989,255	-	-	\$4,989,255
Project and program expenses	3,557,065	-	-	3,557,065
Foundation operations	252,252	681,899	511,660	1,445,811
Total Expenses	\$8,798,572	\$681,899	\$511,660	\$9,992,131

Our Donors

We recognize and appreciate the generous support of the following donors whose gifts were received in 2022, with special thanks to those whose lifetime giving exceeds US\$1 million. These individuals, businesses, foundations, governments, and international organizations make our mission possible.

Lifetime Gifts Over \$1 Million

Anonymous (2)
 A.G. Leventis Foundation
 Agencia Sueca de Cooperación Internacional
 BAC Credomatic
 Banco Interamericano de Desarrollo - Fondo Japonés
 Jane and Dameron Black III
 Charles R. O'Malley Charitable Lead Trust
 The Cummins Foundation
 Five Together Foundation
 Fundación CRUSA
 Fundación Simón I. Patiño
 Instituto para Formación y Aprovechamiento de Recursos Humanos de Panamá
 Kalsec, Inc.
 Katherine John Murphy Foundation
 Mastercard Foundation
 Ministerio de Economía y Finanzas de Panamá
 Moore Family Foundation
 Norad - Norwegian Agency for Development Cooperation
 Karin and Mark Ohrstrom
 Onward & Upward Initiative: A Charitable Trust
 Open Society Foundations
 SENESCYT
 † Denny and Tim Solso
 Standard Fruit Company
 U.S. Agency for International Development, American Schools and Hospitals Abroad (USAID/ASHA)
 U.S. Department of Energy
 W. K. Kellogg Foundation
 The Walmart Foundation
 The Wege Foundation
 WEM Foundation

Gifts received in 2022

\$5,000,000 — \$9,999,999
 Mastercard Foundation

\$1,000,000 — \$4,999,999
 Anonymous
 Five Together Foundation

\$250,000 — \$999,999
 ANDE – USAID
 Argidius Foundation
 MAGA / FONAGRO
 The Walmart Foundation

\$100,000 — \$249,999
 A.G. Leventis Foundation
 Banco Davivienda
 The Coca-Cola Foundation
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 Kalsec, Inc.
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 Charles R. O'Malley Charitable Lead Trust
 Mary Anne (M.A.) Rogers
 SSB Charitable Corporation
 U.S. Agency for International Development, American Schools and Hospitals Abroad (USAID/ASHA)

\$50,000 — \$99,999
 Moore Family Foundation
 Katherine John Murphy Foundation
 Karin and Mark Ohrstrom

Sally and Ken Ohrstrom
 W. K. Kellogg Foundation
 The Wege Foundation

\$25,000 — \$49,999
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 Tracey Robertson-Carter and Christopher Carter
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\$15,000 — \$24,999
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 🇵🇷 Osael Maroto Martínez
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"The Beatrice E. Lewis Lectureship at EARTH University honors a special woman. Late in life, despite many obstacles and through her own perseverance Beatrice completed a M.Ed. degree at Harvard and a PhD from M.I.T. Beatrice's concern for families and for the well-being of women and children led her to focus her work and research to support families of children with special needs. Through this annual Lectureship, named after her, we hope that the example of Dr. Lewis' accomplishments will serve as a positive encouragement to women and others who do not have support of their educational or career dreams".

Ivor Freeman on behalf of Dr. Beatrice Lewis' family. They provided an endowment in her honor to organize lectures, events, and other inspiring annual activities at EARTH University

Our Donors

Programa Presidencial de Becas Honduras 20/20
The Trio Foundation of St. Louis
Edna Wardlaw Charitable Trust
Jackie and Doug Wiggins

\$10,000 — \$14,999

Elyse and Joshua Arnow
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The Sustainability Laboratory Inc.
Diana Wege

\$5,000 — \$9,999

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Banco Centroamericano de Integración Económica
Deb Broderick, Kay Nesbitt, Annie Misner Cooper
Celeste and Leon Clark
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Duvall and J. Rex Fuqua

Erika González-Akre and Thomas Akre
Janet Haines
The Isaf Family Foundation
Karen and Robert Kustel
☞ Anne and Gustavo Puente

\$2,500 — \$4,999

Anonymous (1)
Emanuela and Ali Hedayat
Gina and Rich Kelley
Nine Elms Fund
Sharon Pauli
Pontes de Arrpal, S.A
Faith Vrugink and Victor Sánchez
Seaboard Overseas and Trading Group in
partnership with Interra International

\$1,000 — \$2,499

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Agropecuaria Popoyán
Diane and Kent Alexander
Micki and Michael Besancon
Kathy and G. Niles Bolton
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Kristina and Michael Caplin
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Meridith Rentz and Dean Baker
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Judy and Rick Smith
Susan and Richard Vander Veen III
Amy and Andrew Vaughn
Margaret and Terry Wittenberg
Randi S. N. Yoder and Michael J. Henley

☞ Alumni Directed Gifts
† Deceased



Our Internship Hosts

We thank the following corporations and institutions around the world who hosted our third-year students as interns in 2022. The Internship helps our students build critical leadership skills and networks, while deepening their knowledge and giving them the opportunity to apply the skills developed at EARTH in a professional setting.

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| <p>ACATONACA
(Asociación Cooperativa de Producción Agropecuaria y Servicios Múltiples Tonacatepéque)
Agrícola Chispita S.A.
Agrícola El Cántaro S.A.
Agrícola Siempre Verde
AGROGANANA
(Agrogranadera Espinosa Chiriboga S.A.)
Agrolntec
Agropecuaria Bambusa S.A.S.
Agropecuaria Popoyan S.A.
Arburn University
Biocampo Norte Eirelli
Black Leg Ranch
B&C Exportadores del Valle de Ujarrás S.A.
Cape Eleuthera Institute
Centro de Estudios Postcosecha (CEPOC)
Citrofrut Agrícola
Clemson University
Colorado State University
Coquira Soil Project
CORBANA
Cornell University
Corporación para el Desarrollo Participativo y Sostenible de los Pequeños Productores Rurales - (Corporación PBA)
Costa Farms
DACBiol Y GENOMIC SOLUTIONS S.A.
Desarrollo Rural y Medio Ambiente A.C. (DERMAC)</p> | <p>Desarrollo Agropecuario de Parrita S.A. (DAPASA)
DISAGRO / Abonos del Pacífico S.A.
EDEKA ZENTRALE Stiftung & Co. KG
FANOVA
Fazenda Capela Velha
Finca El Trapiche
Finca Agroecológica Don Felo
Flores y Follajes del Caribe S.A.
Flower World U.S.A.
Fondo para la Paz (FPP)
Gaia Artisan Coffee S.A.
Gallica Flower PLC
Ganadería Colono Real S.A.
Ganadería La Piedra
Golden Valley Agricultural Research Trust (GART)
Grupo Pantaleón
ICCRI (Indonesian Coffee and Cocoa Research Institute)
IITA (International Institute of Tropical Agriculture)
IRTA /Indigo Drones
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JP Tropical Foods Limited
Kalsec, Inc.
Lawis Soluciones Básicas
Mars La Chola C.L.
Mc Cain do Brasil Alimentos Ltda.
Michigan State University
Nevis Department of Agriculture
North Dakota State University</p> | <p>OIRSA (Organismo Internacional Regional de Sanidad Agropecuaria)
PECEGE - Instituto de Pesquisas e Educacao Continuada em Economia e Gestao de Empresas
Piladora Santa Rosa
Primo Chocolab
Quaill Valley Golf Club
Rancho Tepehuanes Cattle Company
Reserva Natural Cloudbridge
Reybanpac, Rey Banano del Pacifico C.A.
Rijk Zwaan Promex
Santa Elena Ranch
Savid Quinta Pasadena
Sher Ethiopia PLC
Sítio Paineiras da Ingai
Sociedad Agrícola e Industrial San Carlos S.A. (Ingenio San Carlos)
SoprinSA Personal S.A.
Texas A&M University
Universidad Autónoma de Yucatán/ Cesar's Bananas
University of Florida
University of Kentucky
University of Georgia
University of Illinois
University of Nebraska
University of Nebraska-Lincoln
Vista Volcanes S.A.
Walmart México & Centroamérica</p> |
|---|--|---|



"I chose this internship because it gave me the opportunity to see and learn agriculture from the perspective of a highly technological country immersed in large-scale precision agriculture, besides reinforcing and learning knowledge of agribusiness and in the scientific part of research. At the same, it gave me the opportunity to learn a new language."

Selvin Girón Ávila (23, Honduras) completed his internship in Brazil at the PECEGE Institute, an educational institution associated with the Luiz de Queiroz School of Agriculture (ESALQ) of the University of São Paulo. In the internship, Selvin's main goal was to learn about the use of statistical tools applied to agronomy, oriented explicitly to agricultural supplies.

Our Boards and Leadership Team in 2022

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“EARTH gives you the opportunity to learn and support in two key areas: the leadership of new generations of change agents in their communities and the passion to improve our food systems to ensure our survival. EARTH University is a global leader that I'm truly proud of.”

Adriana Echandi
Member, EARTH Ventures Board



Thank you for being part of a successful year!



EARTHUniversity



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EARTH University,
Zip code 4442-1000
San José, Costa Rica

EARTH University Foundation
151 Ellis St NE, Floor 1, Suite 133
Atlanta, GA 30303
+1 404 995-1230

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www.earth.ac.cr